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Message Text

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PAGE 01 STATE 095662

20
ORIGIN NEA-09

INFO OCT-01 ISO-00 TRSE-00 XMB-02 COME-00 EB-07 /019 R

DRAFTED BY NEA/ARP:GQLUMSDEN,JR.:BH
APPROVED BY NEA/ARP:FMDICKMAN
TREASURY:MR.MCFADDEN (INFO)
EXIM BANK:MR.MORAN (INFO)
COMMERCE:JSANDS (INFO)
---------- 038860
R 250025Z APR 75
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI
AMEMBASSY DOHA
AMEMBASSY KUWAIT
AMEMBASSY JIDDA
AMEMBASSY BEIRUT

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E.O. 11652: N/A (DECON ON RECEIPT)

TAGS: BEXP, EINV, TC, QA, KU, SA

SUBJECT: BUSINESS VISITOR: ARTHUR L. FERN

FROM NEA/ARP

1. INDEPENDENT WASHINGTON DEVELOPMENT FINANCE CONSULTANT, ARTHUR L. FERN, INTENDS TO VISIT ADDRESSEE POSTS DURING PERIOD APRIL 25 - MAY 25. HE IS FORMER U.S. ASSISTANT TREASURYATTACHE IN GERMANY, WHO IS WELL AND FAVORABLY KNOWN TO NEA/ARP AND WHO HAS BEEN PROVIDED WITH NAMES OF KEY EMBASSY PERSONNEL AND WITH REFERENCE LETTERS TO VARIOUS INDIVIDUALS IN KUWAITI FINANCE AND DEVELOPMENT CIRCLES. WOULD APPRECIATE ADDRESSES PROVIDING FERN WITH BRIEF GENERAL ECONOMIC-FINANCIAL BACKGROUNDER AND WHATEVER FACILITATIVE ASSISTANCE POSTS DEEM APPROPRIATE.

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2. FERN WILL BE DISCUSSING WITH INTERESTED INDIVIDUALS

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AND INSTITUTIONS TECHNICAL ASSISTANCE MANAGEMENT CONCEPTS
WHEREBY CAPITAL SURPLUS ARP STATES MIGHT RATIONALIZE
OFTEN DISJOINTED INPUT OF INVESTMENT PROPOSALS AND
DEVELOPMENT IDEAS WITH WHICH THEY AREBESIEGED. FOCUS IS
ON CO-INVESTMENT IN DEVELOPING THIRD COUNTRIES,
PARTICULARLY INVOLVING WORLD BANK PROJECTS AND PROCEDURES.

HOWEVER, FUNDAMENTAL IDEAS FOR DEBOTTLENECKING PLETHORA
OF INVESTMENT SUGGESTIONS ARE ALSO APPLICABLE TO DIRECT
INVESTMENT PROPOSALS AND DOMESTIC DEVELOPMENT PROJECTS.

3. FERN'S ITINERARY IS AS FOLLOWS:

4/25 - ARRIVE ABU DHABI FROM PARIS ON AF 109 7:20 PM;

5/1 - DEPART ABU DHABI GULF FLIGHT 17 9:15 AM -
ARRIVE QATAR 9:00 AM;

5/4 - DEPART QATAR KU 653 8:45 AM -
ARRIVE KUWAIT 10:55 AM;

5/12 - DEPART KUWAIT KU 781 7:00 AM -
ARRIVE JIDDA 8:55 AM;

5/14 - DEPART JIDDA SA 896 5:00 PM -
ARRIVE RIYADH 6:20 PM;

5/23 - DEPART RIYADH SA 732 10:45 AM -
ARRIVE BEIRUT 2:30 PM;

5/25 - DEPART BEIRUT AF 43 11:15 AM FOR PARIS

4. FOR ABU DHABI: FERN IS CARRYING NOTE TO HAMAD
MADFA AT UAE FOREIGN MINISTRY.
KISSINGER

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Subject: BUSINESS VISITOR: ARTHUR L. FERN FROM NEA/ARP
TAGS: BEXP, EINV, TC, QA, KU, SA, (FERN, ARTHUR L)
To: ABU DHABI MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006